

CASE STUDY

Medium Factory unit



THE CLIENT

A1 Blinds Blaydon

Background: A1 Blinds are the North East's best independent window shading company. From their factory in Blaydon, they have helped people from all walks of life design and install window blinds

THE CHALLENGE

A1 Blinds wanted to reduce their energy expenses at their factory / offices to minimise cost and maximise profit. They also wanted a fully transparent broker pricing process where they could see that they were getting the best option from a range of suppliers and a clear broker commission explained.



THE SOLUTION

Bills for all services were provided and we carried out the following work

1. Document produced to hold all info in one place
2. Market-wide tender to 21 suppliers for energy
3. Water comparison presented
4. Energy options presented
5. Contracts were agreed by management

KEY RESULTS

Chris carried out the work within 2 days

Electricity Savings (Annual) £2,750
2 year fixed contracts for budget certainty
Ongoing support agreed for any queries

A further £750 of savings were found by renewing the above contracts early until 2031

TESTIMONIAL

Working with 121 Business Links has been a great experience. Chris made the whole process straightforward and took care of everything on our behalf, so there was very little effort or hassle for us. He secured us excellent energy contracts that have helped us save a significant amount of money while giving us confidence that we were getting the best value available. We'd happily recommend 121 Business Links to any business looking to reduce their energy costs. **Kev Taylor A1 Blinds MD**

- Kevin Taylor MD A1 Blinds